



11th ANNUAL GENERAL MEETING

Performance Overview & Outlook

FYE 31st March 2022

AYS Ventures Berhad

Vision



To excel as a regional strategic steel distribution hub catering to the needs of the engineering, fabrication and construction industry

Mission



Provides Quality Product & Services

Broaden Product Range & Value Add

Good Corporate Social Responsibilities

Reward Stakeholders



Values & Principles



Teamwork



Serving Customer Needs



Increase Market Share



Cost Effectiveness



Maximise Resources

What We Do

Supply &
Distribution of Steel
& Construction
Materials



Manufacturing of
Steel Purlins &
Structural Steel
Component



BIM Engineering
Services and Asset
Management





5.1 acres
Corporate HQ &
Warehousing Space
in Meru, Klang



9.3 acres
Factory & Warehousing
Space in Kapar, Klang



2.2 acres
Warehousing Space
in Bukit Raja, Klang



3.2 acres
Warehousing Space &
Regional Office in
Singapore

Our Presence



Warehouse	4	2
Factory	1	-
Offices	3	1
Employees	204	51



Total storage capacity of approx.
128,000 metric tons

Performance Highlight: FYE 2022 vs FYE 2021

Group Revenue



RM1,116.486M

(2021: RM753.653M)

↑ 48%

Group Profit After Tax



RM116.524M

(2021: RM24.572M)

↑ 374%

Basic EPS



RM0.256

(2021: RM0.05)

↑ 412%

Net Asset per Share



RM0.94

(2021: RM0.73)

↑ 28%

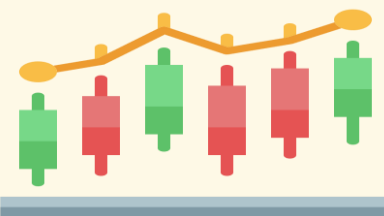
Debt Equity Ratio



1.07 times

(2021: 1.05 times)

↑ 2%



Market Capitalisation

RM230.152M

(2021: RM133.146M)

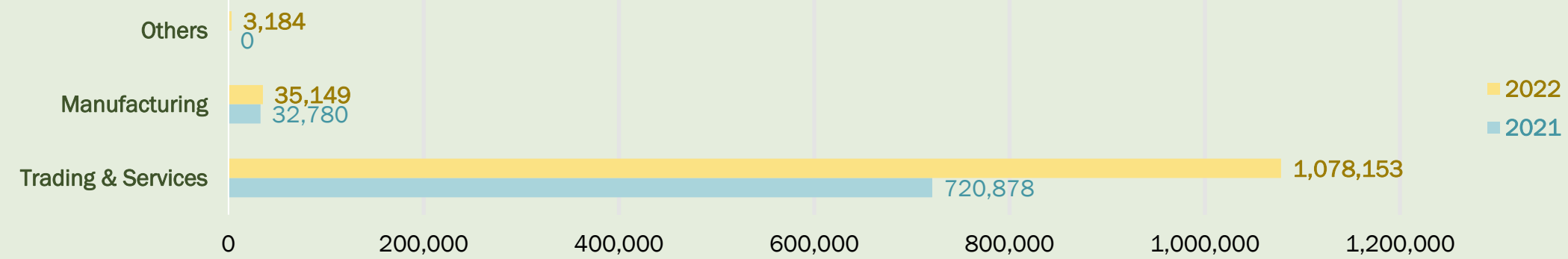
↑ 72%

Financial Position Highlight: FYE 2022 vs FYE 2021

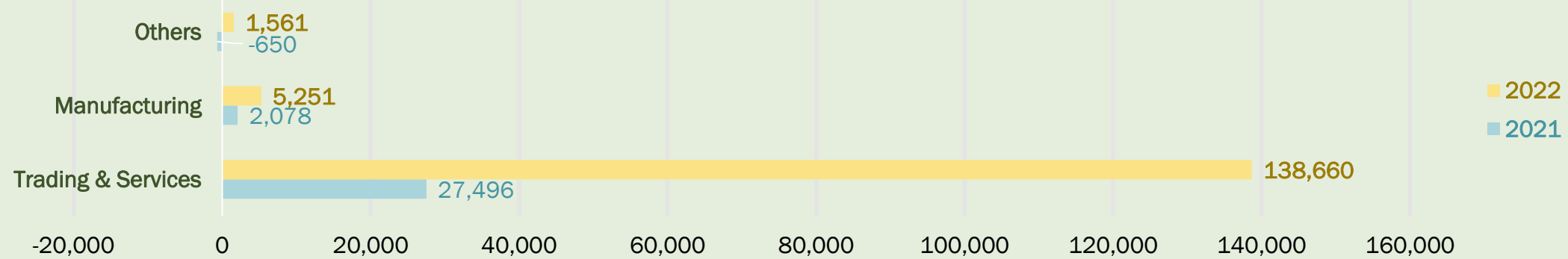
	FYE 2021 (RM'000)	FYE 2022 (RM'000)	Change (%)
Property, Plant & Equipment	82,099	114,135	↑ 39.02%
Investment Properties	43,878	46,786	↑ 6.63%
Inventories	278,048	534,786	↑ 92.34%
Trade Receivables	238,639	334,674	↑ 40.24%
Cash & Cash Equivalents	31,483	44,564	↑ 41.55%
Bank Borrowings	293,218	441,191	↑ 50.47%
Trade Payables	93,983	177,964	↑ 89.36%
Total Equity	278,622	411,267	↑ 47.61%

Segmental Analysis

Revenue (RM'000)



Profit / Loss Before Tax (RM'000)



AYS Ventures’ Investment Propositions



Share Capital



Earning Per Share



Net Assets Per Share



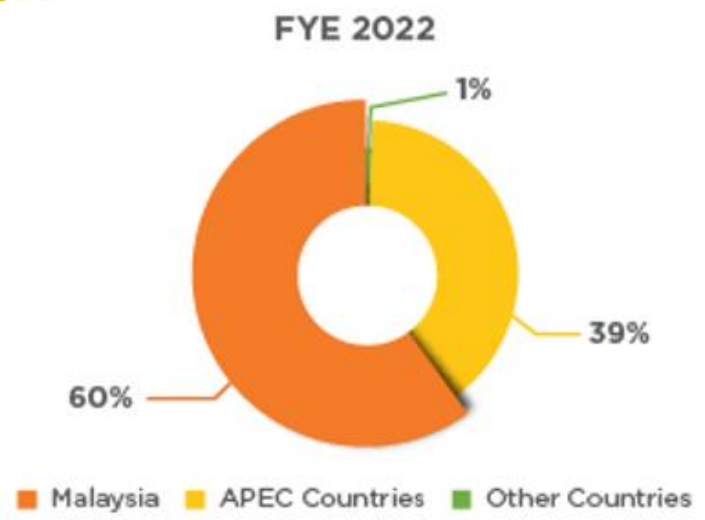
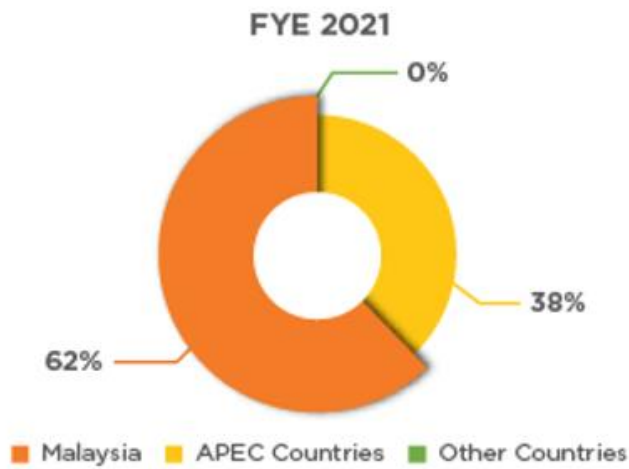
Price Earning Ratio



31.03.2022 (FYE 2022)	418.459 Million	25.6 sen	RM 0.94	2.1
31.03.2021 (FYE 2021)	380.418 Million	5 sen	RM 0.73	7.0



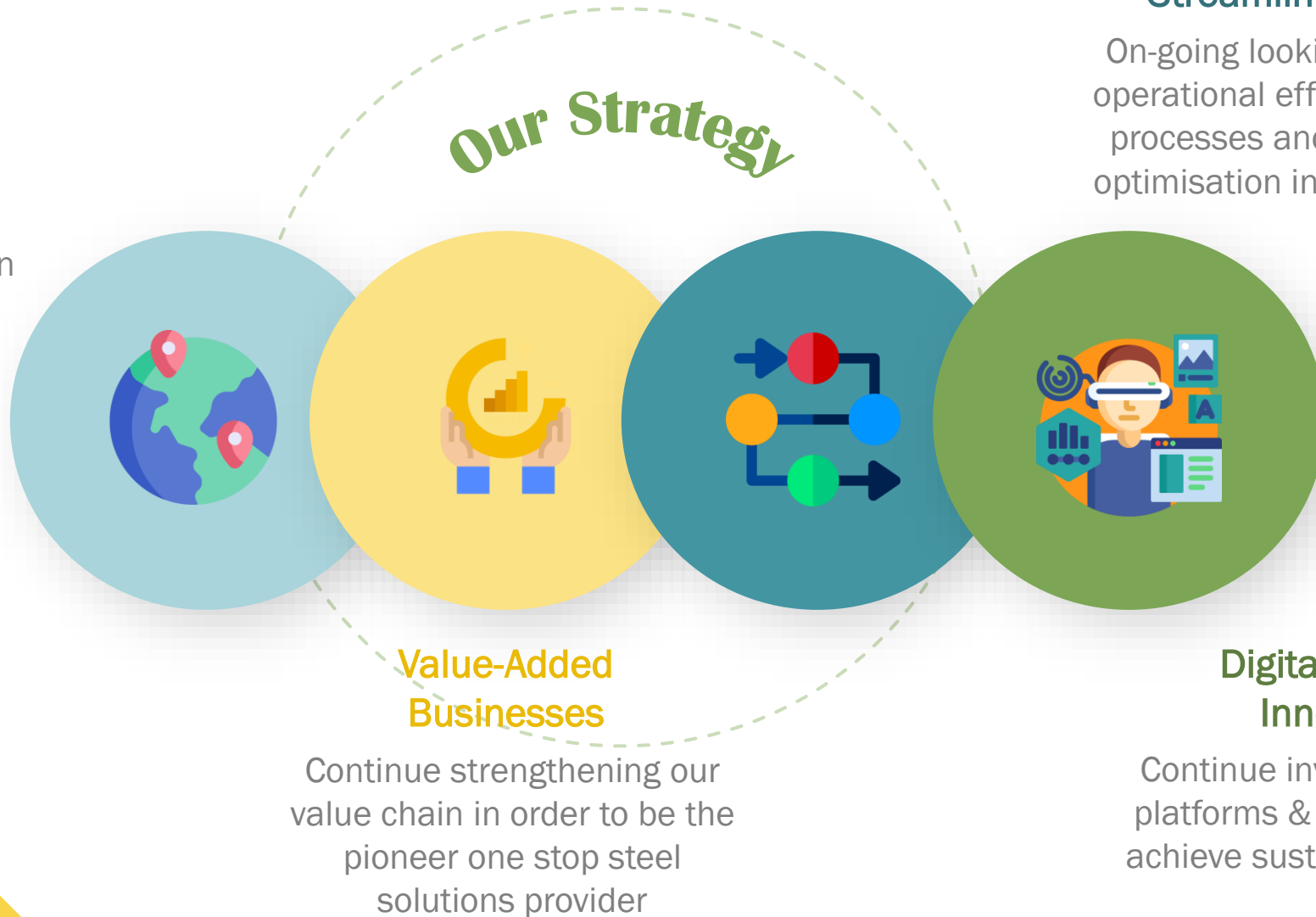
Geographical Analysis



Group Revenue, External Sales (RM'000)		
	FYE 2021	FYE 2022
Malaysia	466,070	666,060
APEC Countries	284,403	439,082
Other Countries	3,185	11,344

STRATEGIC PRIORITIES

Regionalisation
Continue looking for opportunity for regionalisation expansion within APEC region

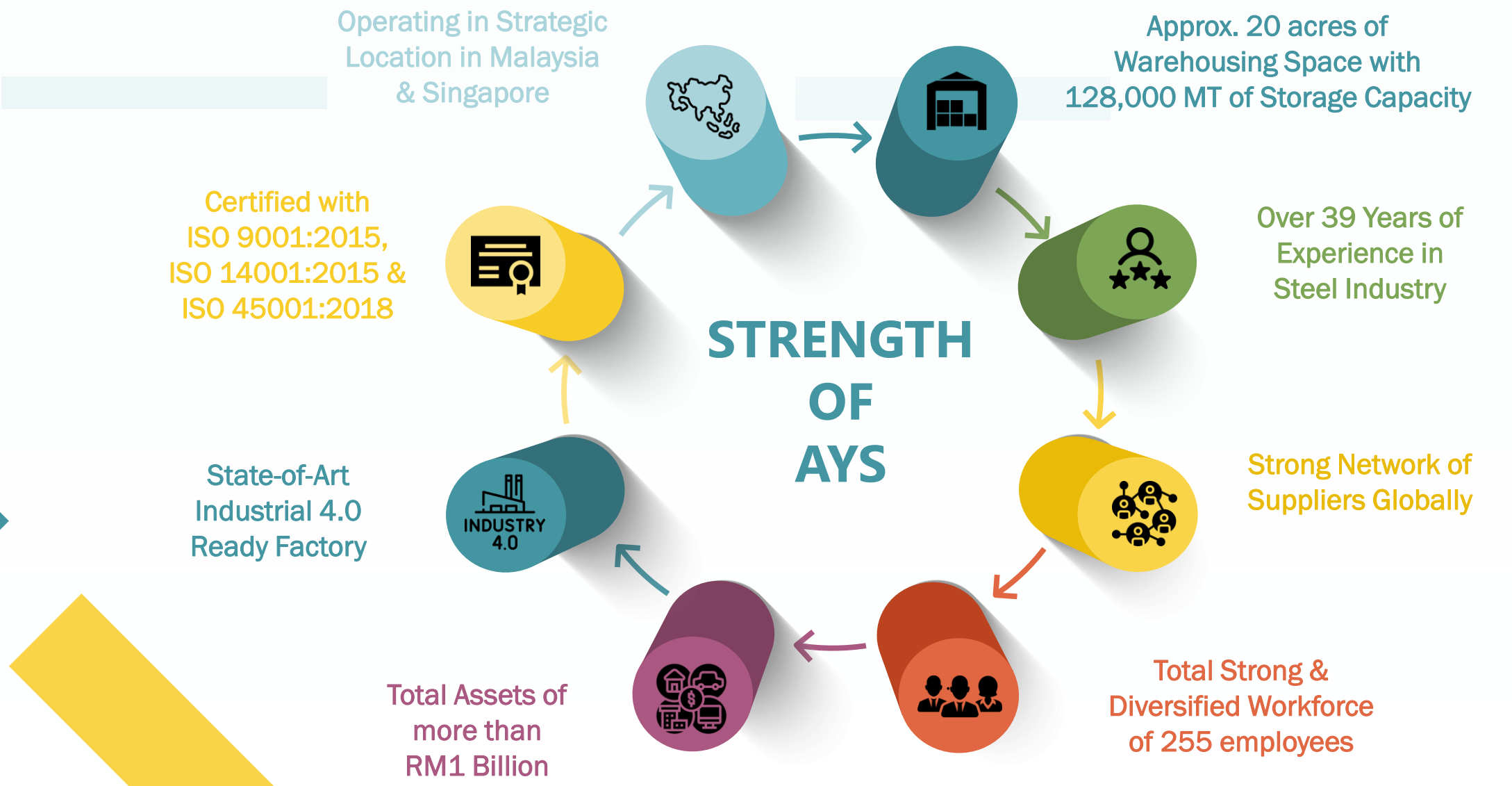


Operational Streamlining
On-going looking for operational efficiency processes and cost optimisation initiative

Digitalisation & Innovation
Continue investing in digital platforms & infrastructure to achieve sustainable business

Value-Added Businesses
Continue strengthening our value chain in order to be the pioneer one stop steel solutions provider

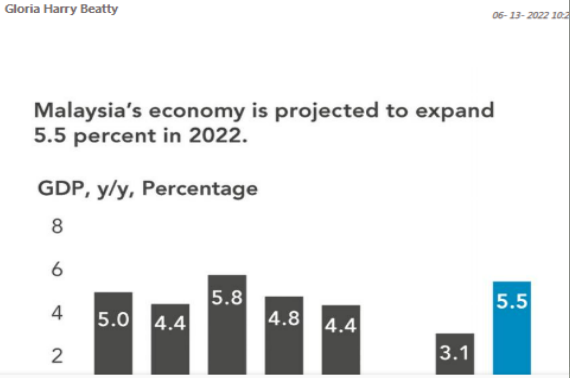
AYS' Competitive Edge



Market Review & Outlook

Opportunities

Malaysian economy to expand 5.5% this year: World Bank



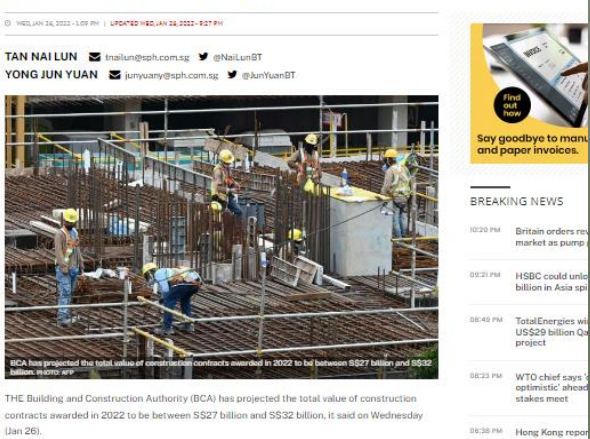
Singapore economy expands 3.7% in Q1 2022



Construction contract flows could improve in 2022



BCA expects 2022 construction demand between S\$27b and S\$32b, supported by public sector projects



Economical Outlook in Malaysia & Singapore

- Malaysia & Singapore have entered into Endemic Phase of Covid-19 in Early 2022 by Fully Opening the Economic and Social Sector.
- IMF optimistic on Malaysia's Economy to grow 5.75% in 2022.
- In order to fight inflation, BNM has raised a 25-basis-point in Overnight Policy Rate ("OPR") in May 2022.
- In July 2022, BNM raised another 25 basis-point in OPR to 2.25%.
- Singapore's GDP growth forecast at 3% to 5% in 2022.

However, Malaysia & Singapore economic growth will be hampered by the following:-

Market Review & Outlook

Challenges

Ringgit hits RM4.4 against dollar, lowest since March 2020



Ringgit notes are seen at a money changer in Kuala Lumpur, May 19 — The ringgit is at its lowest since March 2020 following a hike in the US interest rate.

Thursday, 19 May 2022 10:18 AM MYT

Russia's invasion of Ukraine enters 100th day



WORLD
Friday, 03 Jun 2022
4:15 PM MYT

Related News

Malaysia's inflation rises 2.2 pct, food inflation up 4.0 pct in March 2022



By Bernama - April 22, 2022 @ 6:42pm

Global equities waver, oil falls amid recession fears



Fed Raises Rates by 0.75 Percentage Point, Largest Increase Since 1994

By Nick Timiraos



Jerome Powell. OLIVIER DOULIERY/AGENCE FRANCE-PRESSE/GETTY IMAGES

The Federal Reserve approved the largest interest rate increase since 1994 and signaled it would continue lifting rates this year at the most rapid pace in decades as it races to slow the economy and combat inflation that is running at a 40-year high.

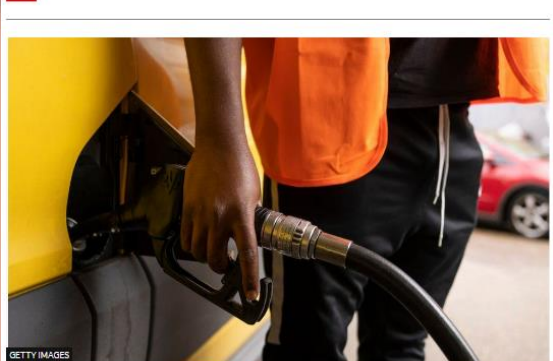
BN is ready for GE15 now, Zahid tells Ismail Sabri | The Malaysian Insight



BN is ready for GE15 now, Zahid tells Ismail Sabri

Petrol cost hit new high every day for past month

By Tom Expiner
Business reporter, BBC News
14 hours ago | Comments



Petrol prices have hit new record highs every day for the past month, according to motoring organisation the RAC.

Steel Industry – What is Happening Now

Steel Scrap Prices



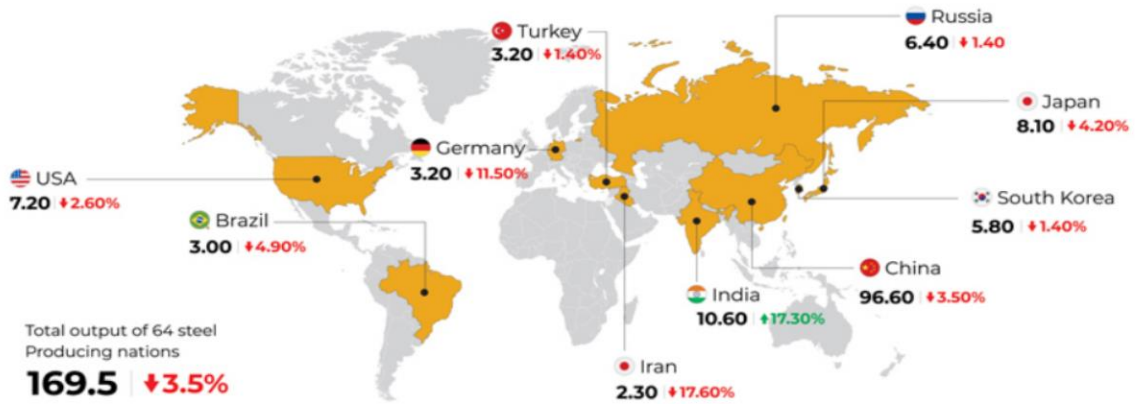
Steel Scrap has hit a record high of USD 698/MT in March 2022 and start subsiding to reach a low of USD 369/MT in June 2022.

China, is the biggest influencer of global steel. There were some factors below which are contributing to the current sluggish global demand.

- Low construction activities in China due to hot and rainy summer weather in China;
- Unpromising Real Estate Market;
- “Zero Covid-19” policy in China;
- High steel inventories holding in China.

Steel production cuts are intensifying in major countries because global steel demand remains sluggish amidst weakening market conditions.

Top 10 Crude Steel Producers in May'22



Total output of 64 steel producing nations
169.5 **+3.5%**

Steel Industry – Bright Side of it

Many countries have been looking at measures to improve their economy

China

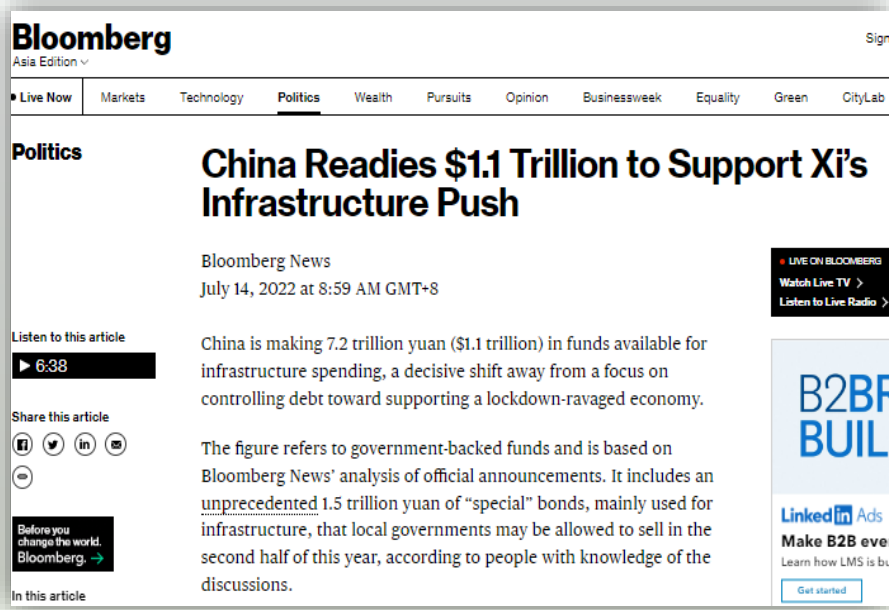
- China has called for an “All-Out” campaign to build infrastructures to boost growth.
- China is preparing USD 1.1 trillion for infrastructure spending to support the economy.

Malaysia

- Government allocated RM400 billion for 12th Malaysia Plan 2021-2025
- Notable project includes Construction of ECRL, Klang Valley Double Track, Affordable homes, Pan Borneo Highway, West Coast Expressway, LRT 3, upcoming MRT 3 will continue lifting steel demand in Malaysia.
- Malaysia recorded highest approved investment of RM306.5 billion in 2021 since 2006, of which FDI accounted for RM208.6 billion.

Singapore

- Construction demand are projected to be between S27 billion and 32 billion in 2022.
- Public housing projects, Healthcare Developments, Cross Island & Jurong Region MRT line, Tuas Water Reclamation Plant.



Project References in Malaysia

- SK Nexilis Plant
- Dexcom
- Ye Chi Chiu Aluminium Smelter Facilities
- Lam Research Phase 2 warehouse
- Osram Kulim Project
- Dutch Lady Plant
- LRT3, MRT
- Merdeka Mall
- IBN Tower
- Intel Pelican



Project References in Singapore

- Greater Southern Waterfront
- PUB Tuas Waste Rec Plant
- North South Corridor 2026
- Tuas Port Mega Dock Yard
- Jurong East Integrated Transport Hub
- Changi East Depot, JB-SG RTS Link
- Labrador Park Substation
- Global Foundries
- Siltronic
- Liang Court Redevelopment
- Terminal 5, MBS Tower 4,
- Semcorp-Sofia Wind Farm, Keppel-Petrobras, Barossa Australia-Novprofab



AYS' Business Calendar

Q1, 2022



AYSH, AYSM, CHY & Steelar is upgraded & obtained the certification of ISO 45001:2018

Q2, 2022



Completion of warehouse 2 construction

Q4, 2022



40th Corporate Anniversary

Q1, 2024



Completion of new warehouse construction (Phase 1)



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DRIVING THE FUTURE WITH STEEL

Thank you

Visit us at

www.ays-group.com

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Contact our Investor Relations team at

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